



THE WORLD'S FIRST BANK FOR THE BUSINESS OF WATER

Trusted for over 35 years to protect
against water scarcity.

Company Profile



35+
YEARS
since 1983



Legacy

ABECO was founded back in 1983 by then founder, now Executive Chairman, Mannie Ramos Senior during this time, few people outside of academia had ever heard of the term 'climate change', much less knew what its consequences would mean to the normal running of businesses and communities. But Mannie identified that many communities lacked access to adequate water supplies and that many others faced future water shortages without urgent planning.

With uncanny foresight, Mannie Senior anticipated the increased frequency of water scarcity and, more importantly, the need to be able to supply clean water to Africa's businesses and communities to enable them to successfully operate even in times of a water shortage.

More than 35 years later when drought and changes in rainfall pattern have become more and more commonplace, ABECO has emerged as the definitive leader in the design, manufacture and installation of innovative water storage solutions.

ABECO has erected more water tanks in Southern Africa than any other company and their tanks have become beacons of hope in difficult times.

Their expertise, on-the-ground experience and exceptional service has taken ABECO far beyond Southern Africa to more than 35 countries. The ABECO brand is well-known and trusted throughout Africa and beyond.



Vision

Water is fast becoming Africa's most important currency. Water is needed for success in agriculture, business, industry and mining – the pillars of our continent's developing economies – as well as to keep our communities running.

As the leader in providing innovative water storage solutions in Southern Africa for over 35 years, ABECO has become known as

a 'water bank', providing a cost-effective, convenient and stable supply of water to protect every community in Africa from risk. Our 'water banks' act like a 'savings account' so that businesses and communities have the water they need to keep running, even in times of water scarcity.

That's why ABECO is the world's first bank for the business of water.

The leader in 'water banks' for over 35 years

ABECO has been the leader in supplying hygienic water storage solutions – 'water banks' for more than three and a half decades.

Water Storage Solutions

ABECO HO

We partner with industrial and commercial property development companies, engineering and mining sectors, fire control companies, farms, corporates and local government municipalities to ensure a stable supply of clean water.

We act as 'income protectors' to ensure that businesses can keep running and that their incomes don't run out, even when water does.

ABECO provides four different types of 'water banks':

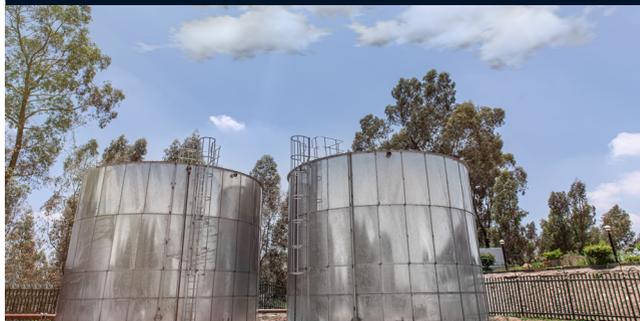
Ground Level Water Tanks



Elevated Water Tanks



Circular Water Tanks



Custom-Made Water Tanks



ABECO advantages:

- Proven track record
- Exceptional customer service
- Quality-built with precision engineering
- Rugged and robust design that can withstand the harshest environments
- Customisable design to client specifications
- Easy to transport to remote locations as the tanks are flat-packed and assembled on-site
- Quick and easy to install
- Reduced project lead time from initialisation to completion
- Access to restricted places
- Versatility – suitable to store potable water, hot water, effluent, fuels and corrosive liquids

Managing risk with quality

Like a bank, ABECO manages risk to deliver the most secure and long-lasting 'water bank' on the market by building quality into every part of the process.

ABECO has received these esteemed quality certifications:

Sectional Steel Tanks

SATAS Certified to SANS 10329:2012

Overall Quality Management System

Governed through ISO 9001:2015

ABECO adheres to these rigorous quality certifications:

Structural Stands

Governed by SANS 10162-1 & 10162-2: 2005 Edition 2

Corrosion Protection

Governed by SANS 121:2011. ISO 1461:1999 Edition 2



ABECO is accredited with the ISO 9001:2015 certification. This standard is based on a number of quality management principles including strong customer service focus, motivation and implication of top management, process approach and continual improvement.



As a member of the ISF, ABECO is able to provide its clients with cost effective and quality structural steel products for projects anywhere in the world.



Is accredited by South Africa Technical Auditing Services (SATAS) to certify manufacturers, producing products within the scope of South African National Accreditation Systems (SANAS)



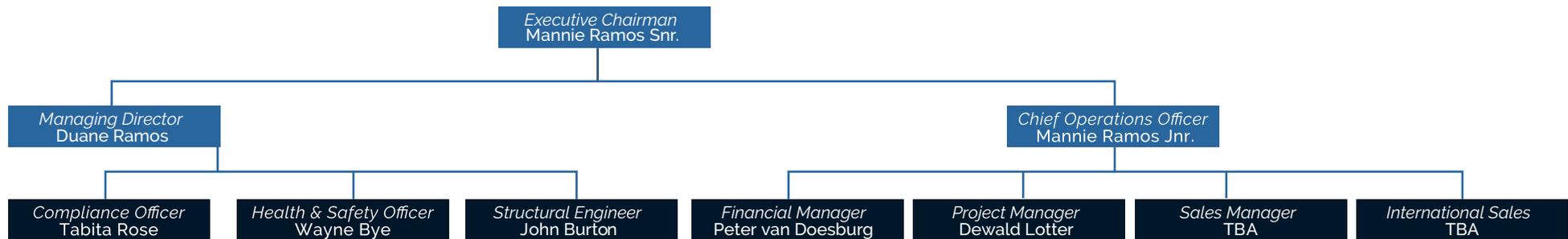
As a member of the Automated Sprinkler Investigation Bureau, our tanks are manufactured and comply to all ASIB standards.



As a member of the Water Institute of Southern Africa, we too are dedicated to the improvement of water resource management in Southern Africa.



ABECO Tanks is a proud member of the Southern African Institute of Steel Construction.



Mannie Ramos Senior

Executive Chairman and Founder of ABECO Tanks

Mannie Ramos Senior started in the water industry back in 1978 as the Sales Manager for what was then SAIG (South African Iron and Galvanising). It was during his travels through Africa selling these water tanks that he came to realise that water scarcity was a huge issue and that water storage was hugely valuable.

He saw the opportunity in water storage solutions and started his own business in 1983. He has never looked back. Despite fierce competition in the early days from both local and European manufacturers, ABECO's exceptional service made it stand out from the crowd. Testament to this fact is that today, ABECO is the #1 supplier of tanks in Southern Africa.

From ABECO's humble beginnings in Johannesburg, their sterling reputation for expertise has put them on the global stage for innovation water storage. These water storage solutions are now exported to more than 35 countries.

After proudly spending more than 40 years in the industry, he has handed the reins of running the company over to his sons, Mannie Junior and Duane, while he remains on as Executive Chairman.

Mannie Ramos Junior

Chief Operating Officer

A professional accountant with the South African Institute of Professional Accountants and holding an MBA from UK-based Henley Business School, Mannie Ramos Junior has been tasked with taking ABECO to the next level by strategically capitalising on the company's sterling reputation to bring its products to under-served markets in Africa and Asia.

In 2013, he returned to South Africa from overseas after having worked at several companies at high-ranking and Director-level posts for finance, accounting and IT. Since his return to the company that his father, Mannie Ramos Senior founded over 35 years ago, he has been instrumental in driving the company forward while maintaining their legacy of expertise and excellent service. From their headquarters in South Africa, ABECO's tanks are exported to more than 35 countries.

As the demand for water, for both domestic and industrial use, continues to rise in the face of water shortages due to changes in rainfall patterns brought about by climate change, ABECO is well positioned to significantly grow its business operations and take its business to the next level.

Duane Ramos

Managing Director

A BCom Graduate of The Rand Afrikaans University, Duane Ramos knows the inner workings of ABECO like no one else. He has worked his way up through the ranks of the business and his 360° knowledge of ABECO's operations have been essential in the growth of the ABECO brand. Duane's exceptional operational expertise and commitment to getting the job right, the first time, every time, and ensuring that every detail is quality-checked, has fuelled the success of ABECO.

Both in the market and on the factory floor, the trust in the ABECO brand is second to none. Duane is an expert at Occupational Health and Safety and holds numerous certifications. This specialised expertise guides the smooth and safe running of ABECO's operations and ensures that its production is optimised.

Duane's ability to maximise production is becoming even more vitally important and is seen as a strategic advantage of the business as ABECO tanks are facing increasing demand all over the world.

Water is the world's next currency

While our competitors only store water, we offer more than just storage - we provide a business continuity plan by banking water.

In a world where water will determine who thrives and who doesn't, who you bank with will make all the difference.

NOTABLE CLIENTS



(T) 011 616 7999
(F) 011 616 8355
(E) info@abeco.co.za

ABECO House
6A Bradford Road
Bedfordview

www.abecotanks.co.za